

Quarterly Report March 31, 2016 (Unaudited)



Funds Under Management
of
MCB-Arif Habib Savings and Investments Limited



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FUND'S INFORMATION

Management Company MCB-Arif Habib Savings and Investments Limited

24th Floor, Centrepoint, Off Shaheed-e-Millat Expressway,

Near K.P.T. Interchange, Karachi.

Board of Directors Mian Muhammad Mansha Chairman

Mr. Nasim Beg Vice Chairman

Mr. Muhammad Saqib Saleem Chief Executive Officer

Dr. Syed Salman Alī Shah
Mr. Haroun Rashid
Mr. Ahmed Jahangir
Mr. Samad A. Habib
Director
Mr. Mirza Mahmood Ahmad
Director

Audit Committee Mr. Haroun Rashid Chairman

Mr. Ahmed Jahangir Member
Mr. Samad A. Habib Member

Human Resource & Dr. Syed Salman Ali Shah Chairman

Remuneration CommitteeMr. Nasim BegMemberMr. Haroun RashidMember

Mr. Ahmed Jehangir Member

Company Secretary &

Chief Executive Officer Mr. Muhammad Saqib Saleem

Chief Financial Officer Mr. Muhammad Asif Mehdi

Trustee Central Despository Company of Pakistan Limited

CDC House, 99-B Block 'B' S.M.C.H.S, Main Shahrah-e-Faisal, Karachi-74400

Bankers MCB Bank Limited

Habib Metropolitan Bank Limited

Bank Al-Falah Limited Faysal Bank Limited United Bank Limited Allied Bank Limited NIB Bank Limited

Standard Chartered Bank (Pakistan) Limited

Deutsche Bank AG

Auditors Deloitte Yousuf Adil

Chartered Accountants

Cavish Court, A-35, Block 7 & 8,

KCHSU, Shahrah-e-Faisal, Karachi-75350

Legal Advisor Bawaney & Partners

3rd & 4th Floor, 68 C, Lane 13, Bukhari Commercial Area,

Phase VI, DHA, Karachi.

Transfer Agent MCB-Arif Habib Savings and Investments Limited

24th Floor, Centrepoint, Off Shaheed-e-Millat Expressway,

Near K.P.T. Interchange, Karachi.

Rating AM2 + Asset Manager Rating assigned by PACRA

REPORT OF THE DIRECTOR OF MANAGEMENT COMPANY FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2016

Dear Investor,

On behalf of the Board of Directors, I am pleased to present Pakistan Income Fund's accounts review for the nine months ended March 31st, 2016.

ECONOMY AND MONEY MARKET OVERVIEW

Economic trajectory kept on improving with each passing month of this year. The blessing in disguise came from further plunge in oil prices, which succumbed to expanding supply glut lead by weaker global demand, increase inflows from Iran post removal of sanctions and resilience of shale producers. The lower oil prices helped curtail the inflationary pressures along with the import bill.

Inflation continued to remain on the lower side supported by a dip in transportation charges, with its trickledown effect on food inflation. However, it is pertinent to note that the inflation has started to increase largely induced by withering of low base effect evident from 3QFY16 average of 3.76%, against 1HFY16 average of 2.06%. As the outlook of crude oil prices remains bearish, the inflation is expected to average below 3% for the year.

External account continued to show stability triggered by narrower current account and stable financial flows. Petroleum Group Imports during the 8MFY16 reduced by approximately \$3.5 billion (down 40%) compared to 8mFY15. However, the savings in oil weren't visible in the current account position as it reduced by meager 4.5%. Lower commodity prices induced by weak global demand, slowdown in target markets and relatively unfavorable rupee-dollar parity vs competitors pushed exports down by 9.9% in 8MFY16. On the other hand, import bill worsened due to higher import of machinery for power and infrastructure while significantly lower cotton production also had to be filled with imports. Remittances remained resilient to weak economic outlook of gulf economies posting an increase of ~6%. Overall Balance of payment account however remained in surplus of near USD 1.04 billion due to improved multilateral flows.

Positive balance of foreign flows, improved external account outlook and strong foreign exchange reserves balance of near USD 20.5 billion along with strict vigilance of SBP kept the rupee relatively stable.

M2 growth gained traction with FY16TD growth of 5.27%. Net Domestic Assets, supported by continual net government borrowing, increased by PKR 472 billion whereas Net Foreign Assets contributed PKR 114 billion.

State Bank of Pakistan conducted Ijara Sukuk auction based on fixed rate rental arrangement providing yields of 6.10% and 5.59% in the successive auctions allowing comparatively lucrative avenue for Islamic financial industry.

Yield Curve shifted downward further which remains more influenced by outlook for improved fiscal deficit, better foreign inflows, issuance of Ijara Sukuk (near Rs. 300 Billion) and potential rollover risk on upcoming maturity of PIBs worth PKR 1.4 trillion.

FUND PERFORMANCE

During the period under review, the fund generated an annualized return of 6.66% as against its benchmark return of 6.97%.

At period-end, the fund was 7.3% invested in Treasury Bills, 19.9% in TFCs, 37.3% in PIBs and 29.9% in Cash. Weighted average maturity of the fund decreased to 1.9 years at period end compared to 2.1 years at June end as per anticipation of stable interest rate outlook during the period.

The Net Assets of the Fund as at March 31, 2016 stood at Rs. 1,267 million as compared to Rs. 1,131 million as at June 30, 2015 registering an increase of 12%.

The Net Asset Value (NAV) per unit as at March 31, 2016 was Rs. 56.1 as compared to opening NAV of Rs. 53.42 per unit as at June 30, 2015 registering an increase of Rs. 2.68 per unit.

FUTURE OUTLOOK

Given current global economic environment, the local economic scorecard is expected to remain stable. The oil prices are expected to remain range bound with Iran having ample ability to pump more crude, along with low probability of major oil producers reaching any agreement to curtail supply. The weak global outlook evident from slow down in China, Bank of Japan and European Central

REPORT OF THE DIRECTOR OF MANAGEMENT COMPANY FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2016

Bank adopting negative interest rates is also a concern for the commodities market. The weak global commodity outlook would keep import bill on the lower end, but as a result recovery in exports may also be delayed.

The average Consumer Price Index is expected to remain below 3% for the year. Whereas, stability in oil prices & exchange rate would allow inflation over the next few quarters to remain well anchored in the range of 4.5%-5.0% thus a stable monetary policy environment with potential for slight easing subject to stability in external flows looks likely.

Fiscal deficit is expected to remain within target and economic growth seems achievable with enough room for the government to bring required structural changes in the economy.

The Pakistani rupee is expected to show further resilience backed by strong foreign inflows lined up for next year.

Although, remittances have shown resilience but potential threat is present if any trouble of gulf economies is passed on to labor markets. Similarly, the incumbent government's aggressive plans for power sector would also weigh on the import bill with extensive import of power machinery keeping current account in check.

ACKNOWLEDGMENT

The Board is thankful to the Fund's valued investors, the Securities and Exchange Commission of Pakistan and the Trustees of the Fund for their continued cooperation and support. The Directors also appreciate the efforts put in by the management team.

On behalf of Directors,

Muhammad Saqib Saleem Chief Executive Officer

April 18, 2016

CONDENSED INTERIM STATEMENT OF ASSETS AND LIABILITIES AS AT MARCH 31, 2016

| | Note | (Un-audited) March 31, 2016 (Rupees | (Audited) June 30, 2015 in '000) |
|---|------|-------------------------------------|----------------------------------|
| ASSETS | _ | | |
| Balances with banks | 5 | 440,151 | 226,662 |
| Investments | 6 | 795,425 | 924,942 |
| Profit receivable | | 15,394 | 15,932 |
| Advances, deposits and prepayments | _ | 53,392 | 8,580 |
| Total assets | | 1,304,362 | 1,176,116 |
| LIABILITIES | _ | | |
| Payable to the Management Company | | 1,983 | 1,963 |
| Payable to the Central Depository Company of Pakistan Limited - Trustee | | 182 | 174 |
| Payable to the Securities and Exchange Commission of Pakistan | | 687 | 794 |
| Payable against redemption of units | | 47 | 47 |
| Accrued expenses and other liabilities | 7 | 34,121 | 41,690 |
| Total liabilities | | 37,020 | 44,668 |
| NET ASSETS | _ | 1,267,342 | 1,131,448 |
| NET ASSETS | = | 1,207,342 | 1,131,446 |
| Unit holders' funds (as per statement attached) | = | 1,267,342 | 1,131,448 |
| Contingencies and commitments | 8 | | |
| | | (Number | of units) |
| NUMBER OF UNITS IN ISSUE | = | 22,592,130 | 21,181,575 |
| | | (Rup | ees) |
| NET ASSET VALUE PER UNIT | _ | 56.10 | 53.42 |

The annexed notes from 1 to 15 form an integral part of this condensed interim financial information.

For MCB-Arif Habib Savings and Investments Limited (Management Company)

Chief Executive Officer Director

CONDENSED INTERIM INCOME STATEMENT (UN-AUDITED) FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2016

| Note Note | 70 8,687 31 794 99) 6,685 16 - 11 33,692 |
|---|--|
| INCOME 46,493 49,379 13,2 Income from government securities 20,378 28,999 7,5 Income from term finance and sukuk certificates 20,378 28,999 7,5 Profit on bank deposits and term deposit receipts 12,604 5,488 5,3 Capital gain / (loss) on sale of investments - net 3,773 6,828 (1,7 Income on deposit with NCCPL against exposure margin 45 - Unrealised appreciation/ (diminution) on re-measurement of investments 83,293 90,694 24,4 | 70 8,687 31 794 99) 6,685 16 - 11 33,692 81 (1,383) |
| Income from term finance and sukuk certificates 20,378 28,999 7,5 Profit on bank deposits and term deposit receipts 12,604 5,488 5,3 Capital gain / (loss) on sale of investments - net 3,773 6,828 (1,7) Income on deposit with NCCPL against exposure margin 45 - Unrealised appreciation / (diminution) on re-measurement of investments | 70 8,687 31 794 99) 6,685 16 - 11 33,692 81 (1,383) |
| Income from term finance and sukuk certificates 20,378 28,999 7,5 Profit on bank deposits and term deposit receipts 12,604 5,488 5,3 Capital gain / (loss) on sale of investments - net 3,773 6,828 (1,7) Income on deposit with NCCPL against exposure margin 45 - Unrealised appreciation / (diminution) on re-measurement of investments | 70 8,687 31 794 99) 6,685 16 - 11 33,692 81 (1,383) |
| Profit on bank deposits and term deposit receipts Capital gain / (loss) on sale of investments - net Income on deposit with NCCPL against exposure margin Ats | 31 794 99) 6,685 16 - 11 33,692 81 (1,383) |
| Income on deposit with NCCPL against exposure margin 45 - 83,293 90,694 24,4 Unrealised appreciation/ (diminution) on re-measurement of investments | 16 - 11 33,692 81 (1,383) |
| 83,293 90,694 24,4 Unrealised appreciation/ (diminution) on re-measurement of investments | 33,692 81 (1,383) |
| Unrealised appreciation/ (diminution) on re-measurement of investments | 81 (1,383) |
| | |
| classified as 'at fair value through profit or loss' - net 6.5 1,186 14,036 2,3 | |
| | 99) 625 |
| | 22.02.4 |
| Total income 81,081 106,603 25,0 | 93 32,934 |
| EXPENSES | |
| Remuneration of the Management Company 11,556 4,4 | 3,873 |
| Sales tax and Federal Excise Duty on remuneration of the Management Company 4,427 3,860 1,4 | 47 1,294 |
| Remuneration of the Central Depository Company of Pakistan | 1,254 |
| | 66 429 |
| Sindh Sales tax on remuneration of the trustee 9 198 - | 65 - |
| | 25 194 |
| <u>*</u> | 41 - |
| | 41 15 |
| Settlement and bank charges 273 182 | 73 52 |
| Fees and subscription 281 157 Auditors' remuneration 517 515 1 | 76 56 |
| Auditors' remuneration 517 515 1 Printing and related costs 181 81 81 | 59 263 43 43 |
| Legal and professional 45 471 | 45 45 294 |
| Total expenses 22,376 18,778 7,4 | |
| 58,705 87,825 17,6 | |
| Net element of (loss)/ income and capital (losses)/ gains | |
| included in prices of units issued less those in units redeemed | |
| Arising from capital (loss)/ gain and unrealised (loss)/gain (155) (90) | 09) 82 |
| Arising from other income 921 (273) | 68 312 |
| Provision for Workers' Welfare Fund 7.1 - (1,750) | (536) |
| Net income for the period before taxation 59,470 85,712 17,7 | 83 26,279 |
| Taxation 11 | _ |
| Net income for the period after taxation 59,470 85,712 17,7 | 26,279 |
| Other comprehensive income for the period | |
| Items that may be reclassified to profit and loss account | |
| Unrealised appreciation/ (diminution) on re-measurement | |
| | 04) 2,017 |
| Total comprehensive income for the period 60,125 90,354 17,3 | 79 28,296 |
| Earnings per unit | <u></u> |

The annexed notes from 1 to 15 form an integral part of this condensed interim financial information.

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For MCB-Arif Habib Savings and Investments Limited (Management Company)

Chief Executive Officer

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Director

CONDENSED INTERIM DISTRIBUTION STATEMENT (UN-AUDITED) FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2016

| _ | Nine month March | | Quarter 6 March | |
|---|---------------------|------------|--------------------|---------|
| | 2016 | 2015 | 2016 | 2015 |
| | | (Rupees in | ı '000) | |
| Undistributed income brought forward | 73,866 | 39,675 | 121,827 | 100,424 |
| Net element of income/ (loss) and capital gains/ (losses) included in the prices of units issued less those in units redeemed - transferred | | | | |
| from unit holders' fund | 5,243 | (1,153) | (1,031) | 156 |
| Net income for the period | 59,470 | 90,354 | 17,783 | 28,296 |
| | 64,713 | 89,201 | 16,752 | 28,452 |
| | | | | |
| Undistributed income carried forward | 138,579 | 128,876 | 138,579 | 128,876 |

The annexed notes from 1 to 15 form an integral part of this condensed interim financial information.

For MCB-Arif Habib Savings and Investments Limited (Management Company)

Chief Executive Officer Director

CONDENSED INTERIM STATEMENT OF MOVEMENT IN UNIT HOLDERS' FUNDS (UN-AUDITED) FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2016

| | Nine months March : | | Quarter e March 3 | |
|--|------------------------|-----------------|----------------------|-----------------|
| | 2016 | 2015 | 2016 | 2015 |
| | | (Rupees in | '000) | |
| Net assets at beginning of the period | 1,131,448 | 1,007,818 | 1,265,338 | 1,036,878 |
| Issue of 8,707,779 units (2015: 2,083,510 units) and 3,396,502 units (2015: 654,284 units) for the nine months and quarter ended respectively | 463,015 | 113,934 | 174,055 | 37,002 |
| Redemption of 7,297,224 units (2015: 2,658,349 units) and 3,683,333 units (2015: 595,299 units) for the nine months and quarter ended respectively | (386,479) | (144,190) | (189,270) | (33,503) |
| Net element of (income) / loss and (capital gains) / losses included in prices of units issued less those in units redeemed - amount representing (income) / loss and (capital gains) / losses | 76,536 | (30,256) | (15,216) | 3,499 |
| transferred to the Income Statement Arising from capital (gain) / loss and (unrealised gain) / loss Arising from other income | 155 (921) | 90 273 | 109 (268) | (82) (312) |
| - amount representing (income)/ loss that forms part of unit holders'-fund transferred to Distribution Statement | (5,243) (6,009) | 1,153 1,516 | 1,031 872 | (156) (550) |
| Net element of income/ (loss) and capital gains/ (losses) included in prices of units issued less those in units redeemed - amount representing unrealised income | 5,243 | (1,153) | (1,031) | 156 |
| Capital gain / (loss) on sale of investments - net | 3,773 | 6,828 | (1,799) | 6,685 |
| Unrealised appreciation/ (diminution) on re-measurement of investments classified as at fair value through profit or loss - net | 1,186 | 14,036 | 2,381 | (1,383) |
| Other net income for the period | 54,512 | 64,848 | 17,202 | 20,977 |
| Unrealised appreciation/ (diminution) on re-measurement of investments classified as available for sale Total Comprehensive income for the period | 655 60,125 | 4,642 90,354 | (404) 17,379 | 2,017 28,296 |
| Net assets at end of the period | 1,267,342 | 1,068,279 | 1,267,342 | 1,068,279 |
| NET ASSET VALUE PER UNIT | 56.10 | 56.85 | 56.10 | 56.85 |

The annexed notes from 1 to 15 form an integral part of this condensed interim financial information.

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For MCB-Arif Habib Savings and Investments Limited (Management Company)

Chief Executive Officer

Director

CONDENSED INTERIM CASH FLOW STATEMENT (UN-AUDITED) FOR THE NINE MONTHS AND QUARTER ENDED MARCH 31, 2016

| | Nine month March | | Quarter e March | |
|--|---------------------|------------------|--------------------|-----------|
| • | 2016 | 2015 | 2016 | 2015 |
| A. CASH FLOWS FROM OPERATING ACTIVITIES | | (Rupees in | n '000) | |
| A. CASH FLOWS PROM OF EXAMENO ACTIVITIES | | | | |
| Net income for the period | 59,470 | 85,712 | 17,783 | 26,279 |
| Adjustments | | | | |
| Net unrealised (appreciation)/ diminution in value of | | | | |
| investments classified as at fair value through profit or loss Net element of (income)/ loss and (capital gains)/ capital losses included | (1,186) | (14,036) | (2,381) | 1,383 |
| in prices of units issued less those in units redeemed | | | | |
| Arising from capital (gain) / loss and unrealised (gain) / loss | 155 | 90 | 109 | (82) |
| Arising from other income | (921) | 273 | (268) | (312) |
| Provision / (reversal) against non-performing debt securities | 3,398 | (1,873) | 1,699 | (625) |
| • | 60,917 | 70,166 | 16,943 | 26,643 |
| Decrease/ (increase) in assets | | | | |
| Investments | 127,960 | (278,394) | (271,359) | 21,712 |
| Profit receivable | 538 | 13,147 | 2,086 | 15,109 |
| Advances, deposits and prepayments | (44,812) | 33,171 | 4,799 | 350 |
| | 83,685 | (232,076) | (264,475) | 37,171 |
| (Decrease)/ increase in liabilities | | | | |
| Payable to the Management Company | 20 | 101 | (31) | 41 |
| Payable to the Central Depository Company of Pakistan Limited - Trustee | 8 | 5 | (26) | - |
| Payable to the Securities and Exchange Commission of | | | | |
| Pakistan - fee | (107) | (179) | 225 | 194 |
| Payable against redemption of units Accrued expenses and other liabilities | (7,569) | (1,367) 3,851 | 866 | 10 |
| recrued expenses and other habilities | (7,648) | 2,411 | 1,034 | 245 |
| Net cash generated from / (used in) operating activities A | 136,954 | (159,499) | (246,498) | 64,059 |
| B. CASH FLOWS FROM FINANCING ACTIVITIES | | | | |
| Receipts from issuance of units | 463,015 | 113,934 | 174,055 | 37,002 |
| Payments on redemption of units | (386,479) | (144,190) | (189,270) | (33,503) |
| Net cash (used in) / generated from B | 76,535 | (30,256) | (15,216) | 3,499 |
| Net increase/ (decrease) in cash and cash equivalents during the period (A+B) | 213,489 | (189,755) | (261,714) | 67,558 |
| Cash and cash equivalents at beginning of the period | 226,662 | 263,245 | 701,865 | 5,932 |
| Cash and cash equivalents at end of the period | 440,151 | 73,490 | 440,151 | 73,490 |
| | , | . 5, 170 | ,101 | , 3, 1, 0 |

The annexed notes from 1 to 15 form an integral part of this condensed interim financial information.

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For MCB-Arif Habib Savings and Investments Limited (Management Company)

Chief Executive Officer

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Director

1. LEGAL STATUS AND NATURE OF BUSINESS

- 1.1 Pakistan Income Fund (the Fund) was established under a Trust Deed executed between Arif Habib Investments Limited (now, MCB Arif Habib Savings and Investments Limited) as Management Company and Central Depository Company of Pakistan Limited (CDC) as Trustee. The Trust Deed was executed on October 23, 2001 and was approved by the Securities and Exchange Commission of Pakistan (SECP) on February 28, 2002 in accordance with the Asset Management Companies Rules, 1995 (AMC Rules) repealed by Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (NBFC Rules).
- 1.2 The Management Company of the Fund has been licensed to act as an Asset Management Company under the Non Banking Finance Companies (Establishment and Regulations) Rules 2003 through a certificate of registration issued by the SECP. The registered office of the Management Company is situated at 24th Floor, Centre Point, Off. Shaheed-e-Millat Expressway, Near KPT interchange, Karachi, Pakistan.
- 1.3 The Fund is an open-ended mutual fund and has been categorised as "Income Scheme" and offers units for public subscription on a continuous basis. The units of the Fund are transferable and can also be redeemed by surrendering to the Fund. The units are listed on Pakistan Stock Exchange, formerly listed on Karachi Stock Exchange.
- 1.4 The Fund primarily invests in money market and other short-term instruments which includes short-term corporate debt and government securities, repurchase agreements and spread transactions. The Fund may also invest a portion of the fund in medium term assets in order to provide higher return to the unit holders.
- 1.5 The Pakistan Credit Rating Agency (PACRA) Limited has assigned Management quality rating of AM2+ dated April 7, 2015 to the Management Company and "A+(f)" as stability rating dated December 31, 2015 to the Fund.
- 1.6 Title to the assets of the Fund is held in the name of Central Depository Company of Pakistan Limited as Trustee of the Fund.

2. STATEMENT OF COMPLIANCE

- 2.1 This condensed interim financial information has been prepared in accordance with the requirements of the International Accounting Standard 34 "Interim Financial Reporting" and provisions of and directives issued under the Companies Ordinance, 1984, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and directives issued by the Securities and Exchange Commission of Pakistan (SECP). In case where requirements differ, the provisions of or directives issued under the Companies Ordinance, 1984, the Non-Banking Finance Companies (Establishment and Regulation) Rules, 2003 (the NBFC Rules), the Non-Banking Finance Companies and Notified Entities Regulations, 2008 (the NBFC Regulations) and directives issued by the Securities and Exchange Commission of Pakistan (SECP) shall prevail.
- 2.2 This condensed interim financial information comprise of condensed interim statement of assets and liabilities, condensed interim income statement, condensed interim distribution statement, condensed interim statement of movement in unit holders' fund and condensed interim cash flow statement together with the notes forming part thereof. The disclosures made in this condensed interim financial information have, however, been limited based on the requirements of the International Accounting Standard 34, 'Interim Financial Reporting'. It does not include all the information and disclosures made in the annual published financial statements and should be read in conjunction with the financial statements of the Fund for the year ended June 30, 2015. Comparative information of the condensed interim income statement, condensed interim cash flow statement, condensed interim distribution statement and condensed interim statement of movement in unit holders' fund for the quarters ended March 31, 2016 and March 31, 2015 are un-audited and have been included to facilitate comparison.

- 2.3 The disclosures made in this condensed interim financial information have, however, been limited based on the requirements of the International Accounting Standard 34: 'Interim Financial Reporting'. This condensed interim financial information is unaudited. However, a limited scope review has Code of Corporate Governance.
- 2.4 This condensed interim financial information is presented in Pak Rupees, which is the functional and presentation currency of the Fund and has been rounded off to the nearest thousand rupees, unless otherwise specified.
- 2.5 The directors of the Asset Management Company declare that this condensed interim financial information gives a true and fair view of the Fund.

3. SIGNIFICANT ACCOUNTING POLICIES AND KEY ACCOUNTING ESTIMATES AND JUDGEMENTS

The accounting policies and methods of computation adopted in preparation of this condensed interim financial information are same as those applied in preparation of financial statements of the Fund as at and for the half year ended December 31, 2015.

4. FINANCIAL RISK MANAGEMENT

The Fund's risk management policies are consistent with that disclosed in the financial statements of the Fund as at and for the year ended June 30, 2015.

| 5. | BALANCES WITH BANKS | Note | (Un-audited) March 31, 2016 (Rupees in | (Audited) June 30, 2015 n '000) |
|----|---|------|--|--|
| | In current account In deposit accounts Term deposit | | 3,845 386,306 50,000 440,151 | 3,918 122,744 100,000 226,662 |
| 6. | INVESTMENTS | | | |
| | At fair value through profit or loss | | | |
| | Government securities | 6.1 | 94,565 | 525,956 |
| | Listed debt securities | 6.2 | 110,974 | 109,271 |
| | Unlisted debt securities | 6.3 | 103,731 | 132,041 |
| | | | 309,270 | 767,268 |
| | Available for sale | | | |
| | Government securities | 6.4 | 486,155 | 157,674 |
| | | | 795,425 | 924,942 |

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Government securities - 'at fair value through profit or loss'

| _ | Market | value as a percentage of total investments | TH | 68: | 11.89 | 98.99 98.99 | audited) (Audited) reh 31, June 30, 2016 2015 (Rupees in '000) | 702,246 502,246 | 28 ENDED MARCH 31, 1874 |
|--|----------------------|--|------------------|--|----------------------------|---------------------------|--|------------------------|---|
| | Market | value as a percentage of net assets | % | 7.46 | 7.46 | 46.49 | (Unaudited) March 31, 2016 (Rupees | 207,347 | 43,144 31,088 18,743 92,975 (6,586) 9,984 |
| | 31, 2016 | Appreciation/ (diminution) | (000) | (5) | (5) | 3,501 | | 6.2.1 | |
| ; | As at March 31, 2016 | Market value | (Rupees in '000) | 94,566 | 94,566 | 525,956 | | | |
| | As | Carrying value | | 94,572 | 94,572 | 522,455 | | | |
| | | As at March 31, 2016 | | 95,000 | | " | | | |
| | | Matured during the period | | 353,500 215,000 335,000 | | | | | |
| | Face value | Disposed off during the period | | 187,500 665,000 795,000 37,500 | | | | | |
| | | Purchased during the period | | 203,500 825,000 1,130,000 | | | | | |
| fit or loss' | , | As at July 1, 2015 | | 337,500 150,000 - 37,500 | | | | | |
| Government securities - 'at fair value through profit or loss' | | Issue date | | Treasury bills - 3 months Treasury bills - 6 months Treasury bills - 12 months Pakistan Investment Bond - 10 years | Total as at March 31, 2016 | Total as at June 30, 2015 | | Listed debt securities | Less: Provision at July 1 Pace Pakistan Limited Telecard Limited Trust Investment Bank Limited - III Less: Provision charged during the period Pace Pakistan Limited - Reversal against carrying value matured - Charge against face value receivable Add: Reversals during the period Telecard Limited |

6.1

6.2

6.2.1 Listed debt securities - term finance certificates

Certificates have a face value of Rs 5,000 each unless stated otherwise

| | | Nun | Number of Certificates | cates | | As | As at March 31, 2016 | 31, 2016 | | |
|---|-----------------------|-----------------------------------|---------------------------------|--------------------------------------|--------------------------------------|---------------------------|---------------------------|--------------------------------|--|--|
| Name of investee company | As at July 1, 2015 | Purchased during the period | Matured during the period | Disposed off during the period | As at March Carrying 31, 2016 value* | Carrying value* | Market value | Appreciation / (diminution) | Market value** as a percentage of net assets | Market value** as a percentage of total investment |
| | | | | | | | -Rupees ir | Rupees in '000 | % | % |
| Commercial banks Askari Bank Limited (23-12-11 issue)*** Bank Al Falah Limited (20-02-13 issue) | 42 13,381 | 1 1 | 1 1 | 1 1 | 42 13,381 | 42,310 66,925 | 42,562 68,412 | 252 | 3.36 | 5.35 |
| Financial services Trust Investment Bank (04-07-08 issue) - Due but not received | • | 1 | • | • | • | 18,743 | 18,743 | • | • | , |
| Fixed line telecommunication Telecard Limited (27-05-05 issue) - Due but not received | | i | | | | 31,088 | 31,088 | • | ı | • |
| Real Estate investment and services Pace Pakistan Limited (15-02-08 issue) - Redeemable amount - Due but not received | 10,000 | | | | 10,000 | 6,586 39,956 46,542 | 6,586 39,956 46,542 | • | • | • |
| Total as at March 31, 2016 | 23,423 | | | | 23,423 | 205,608 | 207,347 | 1,739 | 8.76 | 13.95 |
| Total as at June 30, 2015 | 87,546 | | 53,123 | 11,000 | 23,423 | 204,821 | 202,246 | (2,575) | 99.6 | 11.81 |

^{*} Carrying value before provision - Provision detail is specified in note 6.2

^{**} Market value after provision - Provision detail is specified in note 6.2

^{***} These certificates have a face value of Rs. 1 million each.

6.3 Unlisted debt securities - term finance certificates

Certificates have a face value of Rs 5,000 each

| | | Num | Number of Certificates | icates | | As | As at March 31, 2016 | 1, 2016 | | |
|--|-----------------------|-----------------------------------|---------------------------------|--------------------------------------|-------------------------|--------------------|----------------------|--------------------------------|---|--|
| Name of investee company | As at July 1, 2015 | Purchased during the period | Matured during the period | Disposed off during the period | As at March 31, 2016 | Carrying value* | Market | Appreciation / (diminution) | Market value as a percentage of net assets | Market value as a percentage of total investment |
| | | | | | | | Rupees in '000 | 000, | % | % |
| Bank Al-Habib Limited TFC-4 (30-06-11) Fixed | 1,000 | • | 1 | | 1,000 | 5,611 | 5,153 | (458) | 0.41 | 0.65 |
| Bank Alfalah Limited - TFC4 (02-12-09) Floating | 4,500 | 1 | • | • | 4,500 | 23,232 | 22,951 | (281) | 1.81 | 2.89 |
| Engro Fertilizer Limited - PPTFC-1 (18-03-08) | 20,100 | 1 | • | 20,100 | • | 1 | • | • | ı | • |
| Maple Leaf Cement Factory Limited-Sukuk (03-12-07) | 200 | | | | 500 | 263 | 304 | 41 | 0.05 | 0.05 |
| Habib Bank Limited - TFC (19-02-2016) | | 200 | 1 | | 500 | 50,000 | 50,150 | 150 | 3.96 | 6.31 |
| Askari Bank Limited -TFC (30-09-2014) | | 5,000 | ٠ | ٠ | 5,000 | 25,172 | 25,172 | 1 | 1.99 | 3.17 |
| Total as at March 31, 2016 | 26,100 | 5,500 | • | 20,100 | 11,500 | 104,278 | 103,731 | (547) | 8.19 | 13.07 |
| Total as at June 30, 2015 | 26,100 | ' | 1 | | 26,100 | 128,174 132,041 | 132,041 | 3,867 | 11.67 | 14.28 |

Government securities - 'available for sale'

| | | | Face value | | | As | As at March 31, 2016 | | Modes | Montrot |
|---|-----------------------|--------------------------------------|--|---------------------------------|-----------------------------|-----------------------------|-----------------------------|--------------------------------|-------------------------------------|--|
| Issue date | As at July 1, 2015 | Purchased during the period | Disposed off Matured As during the period period | Matured during the period | As at March 31, 2016 | Cost | Market value | Appreciation / (diminution) | value as a percentage of net assets | value as a percentage of total investments |
| | | | | | | | Rupees in | (Rupees in '000) | % | % |
| Pakistan Investment Bond - 03 years Pakistan Investment Bond - 05 years Pakistan Investment Bond - 10 years | 42,500 | 344,000 562,500 | 142,500 357,000 100,000 | | 244,000 205,500 7,400 | 249,848 228,942 8,127 | 248,207 229,632 8,316 | (1,641) 690 188 | 19.58 18.12 0.66 | 31.20 28.87 1.05 |

Total as at March 31, 2016

61.12

38.36

(763)

486,155 157,674

486,918

(1,418)

159,092

17.05

Total as at June 30, 2015

| 6.5 | Unrealised (diminution)/ appreciation in value of investments at fair value through profit or loss - net | Note | (Un-Audited) March 31, 2016 | (Audited) June 30, 2015 |
|-----|--|-----------------|-----------------------------------|-------------------------|
| | Market value of investments | 6.1, 6.2.1, 6.3 | 405,644 | 767,268 |
| | Carrying value of investments | 6.1, 6.2.1, 6.3 | (404,458) | (762,476) |
| | | | 1,186 | 4,792 |
| 6.6 | Unrealized (diminution) / appreciation on remeasurement of in classified as 'available-for-sale' - net | vestments | | |
| | Market value of investments | 6.4 | 486,155 | 157,674 |
| | Cost of investments | 6.4 | 486,918 | 159,092 |
| | | | (763) | (1,418) |
| | Less: Net unrealized appreciation in value of investments | | | |
| | classified as 'available for sale' at beginning of the period | | (1,418) | 107 |
| | | | | |

6.7 DETAILS OF NON-COMPLIANT INVESTMENT WITH THE INVESTMENT CRITERIA AS SPECIFIED BY SECURITIES AND EXCHANGE COMMISSION OF PAKISTAN

"In accordance with Clause (v) of the investment criteria laid down for 'Income Scheme' in Circular no. 7 of 2009, the Fund is required to invest in any security having rating not lower than the investment grade (credit rating of BBB and above). However, as at December 31, 2015, the Fund is non-compliant with the above mentioned requirement in respect of the following investments. The securities were in compliance of the Circular (i.e. investment grade) at the time of purchase and were subsequently downgraded to non investment grade by MUFAP on default by respective issuer in repayment of coupon due on respective dates. The Fund holds 100% provision against such investment as enumerated below:

| Category of non- compliant investment | Type of Investment / Name of Company | Value of investment before provision | Provision held, if any | Value of investment after provision | Percentage of net assets | Percentage of gross assets |
|--|---|---|---------------------------|--|--------------------------|----------------------------|
| | | Rupees in ' | 000' | | % | % |
| Investment in debt securities | a) Trust Investment Bank Limited - III (note 6.2.1) | 18,743 | 18,743 | - | 0.00 | 0.00 |
| Investment in debt securities | b) Telecard Limited (note 6.2.1) | 31,088 | 31,088 | - | 0.00 | 0.00 |
| Investment in debt securities | c) Pace Pakistan Limited (note 6.2.1) | 46,542 | 46,542 | - | 0.00 | 0.00 |

7.

| ACCRUED EXPENSES AND OTHER LIABILITIES | | (Unaudited) March 31, | (Audited) June 30, |
|--|------|--------------------------|--------------------|
| | Note | 2016 (Rupees i | 2015 |
| | Note | (Kupees i | iii 000) |
| Provision for Workers' Welfare Fund | 7.1 | 24,327 | 24,327 |
| Provision for Federal Excise Duty and related tax on | | | |
| - management fee | 7.2 | 8,398 | 5,790 |
| - sales load | | 233 | 185 |
| Auditors' remuneration | | 300 | 399 |
| Zakat | | 165 | 165 |
| Brokerage | | 44 | 57 |
| Capital gain tax | | 10 | 10,208 |
| Other | | 644 | 559 |
| | | 34,121 | 41,690 |

7.1 The Finance Act 2008 introduced an amendment to the Workers' Welfare Fund Ordinance, 1971 (WWF Ordinance), whereby the definition of 'Industrial Establishment' has been made applicable to any establishment to which West Pakistan Shops and Establishment Ordinance, 1969 applies. As a result of this amendment, all Collective Investment Schemes (CISs) / mutual funds whose income exceeds Rs.0.5 million in a tax year have been brought within the scope of the WWF Ordinance thus rendering them liable to pay contribution to WWF at the rate of two percent of their accounting or taxable income, whichever is higher. In this regard, a constitutional petition has been filed by certain CISs through their trustees in the Honourable Sindh High Court (SHC), challenging the applicability of WWF to the CISs, which is pending adjudication.

In 2011, a single judge of the Lahore High Court (LHC) issued a judgment in response to a petition in similar case whereby the amendments introduced in WWF Ordinance through Finance Acts, 2006 and 2008 were declared unconstitutional and therefore struck down. However in 2013, the Larger Bench of SHC issued a judgment in response to a petition in another similar case in which it is held that the amendments introduced in the WWF Ordinance through Finance Acts, 2006 and 2008 do not suffer from any constitutional or legal infirmity. In 2014, the Peshawar High Court (PHC) has also held these amendments to be ultra vires as they lacked the essential mandate to be introduced and passed through the Money Bill under the Constitution.

The Finance Act 2015 incorporated an amendment in WWF Ordinance by excluding Collective Investment Schemes (CIS) from the definition of Industrial Establishment, and consequently CIS are no more liable to pay contribution to WWF with effect from July 01, 2015. Owing to the fact that the decision of SHC on the applicability of WWF to the CISs is currently pending for adjudication, the Management Company has decided to retain provision of WWF till June 30,2015 in its books of account and condensed interim financial information which aggregates to Rs. 24.33 million. Had the said provision of WWF not been recorded in the books of account of the Fund, the NAV of the Fund would have been higher by Rs. 1.08 per unit.

7.2 The Finance Act 2013 introduced an amendment to Federal Excise Act 2005 whereby, with effect from June 13, 2013, Federal Excise Duty (FED) has been imposed at the rate of 16% of the services rendered by assets management companies. The Management Company is of the view that since the remuneration and sales load are already subject to provincial sales tax at the rate of 15%, further levy of FED may result in double taxation, which does not appear to be the spirit of the law. In this regard, a Constitutional Petition has been filed by certain CISs through their trustees in the Honourable Sindh High Court (SHC), challenging the levy of Federal Excise Duty on Asset Management Company services after the eighteenth amendment in the Constitution of Pakistan. In this respect, the SHC has issued a stay order against the recovery of FED and the hearing of the petition is still pending. The management, being prudent, has decided to retain and continue accruing FED and related

additional taxes in the books of account aggregating to Rs.8.4 million as at March 31, 2016 which includes charge for the year amounting to Rs.2.2 million. In case, the suit is decided against the Fund the funds would be paid to the Management Company, which will be responsible for submitting them to the taxation authorities. Had the said provision of FED and related additional taxes were not been recorded in the books of account of the Fund, the NAV of the Fund would have been higher by Rs. 0.37 per unit as at March 31, 2016.

8. CONTINGENCIES AND COMMITMENTS

There were no contigencies and commitments as at March 31, 2016 and June 30, 2015.

9. SINDH SALES TAX ON REMUNERATION OF THE TRUSTEE

The Sindh Revenue Board through Circular No. SRB-3-4/TP/01/2015/86554 dated June 13, 2015 amended the definition of services of shares, securities and derivatives and included the custodianship services within the purview of the Sindh Sales Tax. Accordingly Sindh Sales Tax of 14 % Is applicable on Trustee fee which is now covered under the section 2(79A) of the Sindh Finance Bill 2010 (amended upto 2015). Accordingly the Fund has made an accrual of Rs. 0.20 million on account of Sindh Sales Tax on custodianship services.

10. ALLOCATED EXPENSE

The SECP via SRO 1160 dated November 25, 2015 amended clause 60 of NBFC Regulations, 2008. The said clause entitled the Management Company to reimbursement of fees and expenses related to registrar services, accounting, operation and valuation services related to CIS up to a maximum of 0.1% of average annual net assets of the scheme or actual whichever is less.

11. TAXATION

11.1 The Fund is exempt from taxation under clause 99 of the Part I of the 2nd Schedule of the Income Tax Ordinance, 2001, subject to the condition that not less than 90% of its accounting income for the year as reduced by capital gains whether realised or unrealised is distributed amongst the unit holders, provided that for the purpose of determining distribution of not less than 90% of its accounting income for the year, the income distributed through bonus units shall not be taken into account. Furthermore, as per Regulation 63 of the Non-Banking Finance Companies and Notified Entities Regulations, 2008, the Fund is required to distribute 90% of the net accounting income other than capital gains to the unit holders.

The Fund is also exempt from the provisions of section 113 (minimum tax) under clause 11A of Part IV of the Second Schedule to the Income Tax Ordinance, 2001. The management intends to distribute at least 90% of the income earned during the year by the Fund to the unit holders. Accordingly, no provision has been made in this condensed interim financial statement.

11.2 As reported in note 14.2 of the annual financial statements for the year ended 2015 during the quarter the Fund withdrew the application from High Court as Commission Income Tax (appeals) had decided the matter in favour of the Fund.

12. EARNINGS PER UNIT

Earnings per unit (EPU) has not been disclosed, as in the opinion of the management, the determination of cumulative weighted average number of outstanding units for calculating earnings per unit is not practicable.

13. TRANSACTIONS WITH CONNECTED PERSONS

Connected persons / related parties of the Fund include the Management Company, other collective investment schemes being managed by the Management Company, MCB Bank Limited being the holding company of the Management Company, the Trustee, directors and key management personnel, other associated undertakings and unit holders holding more than 10% units of the fund.

Remuneration to the Management Company and the Trustee are determined in accordance with the provisions of the Non-Banking Finance Companies & Notified Entities Regulations, 2008 and the Trust Deed of the Fund. All other transactions with connected persons are in the normal course of business and are carried out on agreed terms.

| Details of transactions with connected persons are as follows: | Nine months ended March 31, | | Quarter ended March 31, | |
|--|-----------------------------|------------|----------------------------|-------|
| | 2016 | 2015 | 2016 | 2015 |
| | | (Rupees in | 1 '000) | |
| MCB-Arif Habib Savings and Investment Limited | | | | |
| - Management Company | | | | |
| Remuneration for the period including indirect taxes | 18,156 | 15,416 | 5,934 | 5,167 |
| Allocated expense | 480 | - | 341 | - |
| Central Depository Company of | | | | |
| Pakistan Limited - Trustee | | | | |
| Remuneration for the period including indirect taxes | 1,615 | 1,293 | 531 | 429 |
| CDS charges | 17 | - | 14 | - |
| MCB Bank Limited | | | | |
| Profit on bank deposits | 624 | 556 | 187 | 235 |
| Bank Charges | 18 | 13 | 4 | 11 |
| Sale of Securities Face Value 12,500,000 | | | | |
| (2015: Nil) and Face Value 12,500,000 | | | | |
| (2015: Nil) for the nine months and | | | | |
| quarter ended respectively | 13,281 | - | - | - |
| Next Capital | | | | |
| Brokerage * | 28 | 9 | 15 | 5 |
| Arif Habib Limited | | | | |
| Brokerage * | 1 | - | (1) | - |
| Fauji Cement Company Limited ** | | | | |
| Issue of 2,304,859 units (2015: Nil units) and | | | | |
| Nil units (2015: Nil units) for the nine months | | | | |
| and quarter ended respectively | 125,000 | - | - | - |
| Redemption of 2,304,859 units (2015: Nil units) and | | | | |
| 2,304,859 units (2015: Nil units) for the nine months | | | | |
| and quarter ended respectively | 128,150 | - | 128,150 | - |

| | Nine months ended March 31, | | Quarter ended March 31, | |
|--|--------------------------------|------------|----------------------------|-------|
| | 2016 | 2015 | 2016 | 2015 |
| | | (Rupees ii | ı '000) | |
| Mandate under Discretionary Portfolio Services | | | | |
| Redemption of Nil units (2015: 81,467 units) and | | | | |
| Nil units (2015: 54,895 units) for the nine months | | | | |
| and quarter ended respectively | - | 4,500 | - | 1,500 |
| Directors, executives and employees of the Management Company | | | | |
| Issue of Nil units (2015: 44 units) and | | | | |
| Nil units (2015: 44 units) for the nine months | | | | |
| and quarter ended respectively | - | 2 | - | 2 |
| Redemption of 6740 units (2015: Nil units) and | | | | |
| Nil units (2015: Nil units) for the nine months | | | | |
| and quarter ended respectively | 364 | - | - | - |

^{*} The amount disclosed represents the amount of brokerage paid to connected persons and not the purchase or sale value of securities transacted through them. The purchase or sale value has not been treated as transactions with connected persons as the ultimate counter parties are not the connected persons.

** This represents those parties that exist as at March 31, 2016 and became connected / related parties during the period due to acquiring unit holding of more than 10% of net assets of the Fund.

| acquiring unit holding of more than 10% of net assets of the Fund. | | |
|--|-------------|-----------|
| | (Unaudited) | (Audited) |
| | March 31 | June 30 |
| | 2016 | 2015 |
| | (Rupees | in '000) |
| Amounts outstanding as at period / year end: | | |
| MCB-Arif Habib Savings and Investment Limited | | |
| - Management Company | | |
| Remuneration payable | 1,551 | 1,439 |
| Sales tax payable on management fee | 217 | 320 |
| Legal and professional charges payable | - | 100 |
| | | |

13.2

| Sales load payable including related taxes | 22 | 104 |
|--|-----|-----|
| Allocated expense payable | 193 | - |
| Central Depository Company of Pakistan Limited - Trustee | | |
| Remuneration payable | 160 | 152 |
| Sales tax payable on trustee fee | 22 | - |
| CDS charges payable | - | 22 |
| Security deposit | 200 | 200 |
| | | |
| | | |

| MCB Bank Limited | | |
|------------------------------------|-------|--------|
| Bank balance | 5,938 | 90,801 |
| Profit receivable on bank deposits | 56 | 154 |

| | (Unaudited) March 31 2016 (Rupees i | (Audited) June 30 2015 n '000) |
|--|--|--------------------------------|
| Arif Habib Limited Brokerage | - | 1 |
| Next Capital Limited Brokerage | 12 | 2 |
| Adamjee Life Assurance Company Limited - Employees Gratuity Fund Nil units held (June 30, 2015: 19,488) | - | 1,041 |
| Directors, executives and employees of the Management Company 693 Units held (June 30, 2015: 7433 Units) | 39 | 48 |

^{*} This represents those parties that exist as at March 31, 2016 and became connected / related parties during the period due to acquiring unit holding of more than 10% of net assets of the Fund.

14. RECLASSIFICATION

Following reclassifications have been made in this condensed interim financial information in order to give a better and more appropriate presentation:

| appropriate processing. | From | То | June 30, 2015 (Rupees in '000) |
|--|---|--|-----------------------------------|
| Sales load | Accerued expenses and other liabilities | Payable to the Management Company | 104 |
| Federal excise duty and related tax | Federal excise duty and related tax | Federal excise duty payable on sale load | 185 |
| Provision against non - performing debt securities | Income from term finance and sukuk certificates | Provision against non-performing debt securities | 1,699 |

15. DATE OF AUTHORISATION FOR ISSUE

This condensed interim financial information was authorised for issue on April 18, 2016 by the Board of Directors of the Management Company.

For MCB-Arif Habib Savings and Investments Limited (Management Company)

Chief Executive Officer

Director

Please find us on



by typing: Bachat Ka Doosra Naam

MCB-Arif Habib Savings and Investments Limited

24th Floor, Centrepoint, Off Shaheed-e-Millat Expressway, Near K.P.T. Interchange, Karachi-74900 UAN: (+92-21) 11-11-62224 (11-11-MCBAH), 111-468-378 (111-INVEST) Bachat Center: 0800-62224 (0800-MCBAH), Fax: (+92-21) 35316080, 35316081 URL: www.mcbah.com, Email: info@mcbah.com